

The Foreign Trade Association Presents:

Fundamentals of Export Compliance

A 2-Day Course
Thursday and Friday, January 10-11, 2013

Registration: 8:45 a.m.
Workshop: 9:00 a.m. - 4:00 p.m. each day

Instructor:
Erik Smithweiss, Partner
Grunfeld, Desiderio, Lebowitz Silverman & Klestadt, LLP

Location:
CITD, Long Beach
4900 E. Conant Street, Building O-2
Long Beach, CA 90808 (Room 231)

Course Includes:
> Class materials, lunch and refreshments.
Persons completing the 2-day course will receive completion certificates.
> 10 CES Credits from NCBFAA for attending this two-day course
> Attorneys: Application for The State Bar of California MCLE credits pending for 12.00 hours

About the Instructor:
Erik Smithweiss is a partner in the Los Angeles office of Grunfeld, Desiderio, Lebowitz, Silverman & Klestadt LLP, a firm devoted exclusively to the field of customs and international trade regulation. Mr. Smithweiss' practice includes export controls and sanction programs administered by BIS, DDTC, Customs and OFAC.

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Return Form to:
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A 2-Day Course intended for Export Compliance Professionals and Management with Export Compliance Responsibilities

January 10-11, 2013

The course will provide an in-depth review of regulatory requirements under the Census Regulations, Export Administration Regulations, OFAC regulations, ITAR and U.S. Customs export regulations. It will also cover practical advice for implementing and improving corporate export compliance procedures and for managing incidents of non-compliance. Topics will include:

- ▶ AES and related export procedures
- ▶ Customer and destination screening
- ▶ Classifying products under the CCL
- ▶ Particular issues with custom-made components
- ▶ Obtaining classification decisions
- ▶ How to determine if your export requires a license
- ▶ License applications and license exemptions
- ▶ End Use Controls
- ▶ Navigating the various OFAC embargoes
- ▶ Managing compliance by foreign subsidiaries and affiliates
- ▶ How to determine if a product is a "defense article" under ITAR
- ▶ Compliance with ITAR requirements
- ▶ Technical data, deemed exports and technology control plans
- ▶ NAFTA certificates of origin, recordkeeping and penalties
- ▶ How to respond to agency inquiries and enforcement actions
- ▶ Developing, implementing and improving an export compliance process
- ▶ When and how to make a voluntary self-disclosure

[Please Click Here to Register Online](#)

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FTA Members: \$425 Non-Members: \$550

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Cancellations must be received in writing by 5 pm Thursday, January 3rd to receive a refund or to avoid being charged. Payment for this event is not deductible as a contribution or gift under federal law, but is most likely deductible as an ordinary and necessary business expense.