



# FTA

Foreign Trade Association

## THE FOREIGN TRADE ASSOCIATION PRESENTS **INCOTERMS 2020- What to Expect**

**Date:**

Thursday, January 30, 2020

**Time:**

11:30 AM -1:30 PM PST

**Credits:**

1 CCS Credit

**Cost:**

Member Price: \$35

Partner Price: \$40

Non-Member Price: \$50

**Location:**

Your computer with call in number for audio. Webinar details to be provided after registration and prior to the webinar.



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**COURSE DESCRIPTION**

The standard international trading terms produced by the International Chamber of Commerce have now been updated, and Incoterms 2020 will come into widespread use from 1 January 2020. The Incoterms rules are the world's essential terms of trade for the sale of goods. Whether you are filing a purchase order, packaging and labelling a shipment for freight transport, or preparing a certificate of origin at a port, the Incoterms rules are there to guide you. The Incoterms rules provide specific guidance to individuals participating in the import and export of global trade on a daily basis.

In this webinar, we will be covering some the change in the Incoterms 2020

- Incoterms 2020 provides for demonstrated market need concerning bills of lading (BL) with an on-board notation and the Free Carrier (FCA) Incoterms rule.
- Incoterms 2020 aligns different levels of insurance coverage in Cost Insurance and Freight (CIF) and Carriage and Insurance Paid To (CIP).
- Incoterms 2020 includes arrangements for carriage with own means of transport in FCA, Delivery at Place (DAP), Delivery at Place Unloaded (DPU), and Delivered Duty Paid (DDP).
- There is a change in the three-letter name for Delivered at Terminal (DAT) to DPU.
- Incoterms 2020 includes security-related requirements within carriage obligations and costs.

**REGISTER NOW**

## **INSTRUCTOR**



Cameron Roberts is a partner at Roberts & Kehagiaras LLP in Long Beach, California, with more than thirty years of experience in international trade. His practice areas include customs law, export compliance, domestic and international transportation law, maritime law, trade, and insurance issues. He is a member of numerous customs, international trade, and legal associations. He is a past President of the Foreign Trade Association and Harbor Transportation Club.

Mr. Roberts is an adjunct professor at California State University, Long Beach, and is a frequent presenter and author on topics related to his practice areas. He is a licensed customs broker (1989) and a former transportation executive. He earned his B.A. degree in political science and international relations from California State University, Long Beach, and his J.D. degree, cum laude, from the Seattle University School of Law. Mr. Roberts has qualified as an expert witness in State and Federal Courts and is admitted to practice in California and Washington, the Court of International Trade, and before the Federal Maritime Commission.

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